

WONG MAN WAI NICK
ZUU DIGITAL FINANCIAL SERVICES LIMITED
23/F LEE GARDEN FIVE
18 HYSAN AVENUE
CAUSEWAY BAY
HONG KONG

19 April 2022

Dear Nick,

Re: Special Monthly Production Allowance (SMPA) Campaign

As an appreciation of your continued support to Sun Life Hong Kong, we are pleased to offer you extra SMPA pursuant to the Supplement to Compensation Schedule on Individual Business with details set forth below:

1. Campaign period: April, May, June 2022
2. The Company will pay you extra SMPA in the following manners:

With respect to the designated product(s) specified under this clause 2, if you achieve a 19-Month LIMRA Type Persistency of at least 80% as at the last date of any given month, the Company will pay you extra SMPA at the corresponding percentage of earned FYC on Regular Premium produced in the relevant month set forth below.

Or

With respect to the designated product(s) specified under this clause 2, the Company will pay you extra SMPA at the corresponding percentage of earned FYC on Single Premium produced in the relevant month set forth below.

<u>Product Payment type</u>	<u>Product</u>	<u>Percentage</u>
Regular Premium	Victory 5-Year Pay with annual payment mode	30%

This Special Monthly Production Allowance (SMPA) Campaign notification shall supersede all previously effective Special Monthly Production Allowance (SMPA) Campaign notification. Other terms and conditions pursuant to the Supplement to Compensation Schedule on Individual Business remain unchanged and applicable.

Please contact your business development manager if you have any queries.

Thank you for your support.

Yours sincerely



David Varley
Chief Partnership Officer
Sun Life Hong Kong Limited